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QUESTIONNAIRE

IMPACT OF SOCIAL MEDIA ON THE BRAND BUILDING AMONG THE

| CUSTOMERS OF BOUTIQUE HOTELS |
|--|
| (A Study of Selected Category of Hotels in Rajasthan) |
| Thank you for participating in this study. Your responses will contribute valuable insights to understanding the impact of social media on brand building in boutique hotels. Please answer the following questions candidly and to the best of your knowledge. Q1. Please select the appropriate age group that corresponds to your current age: |
| 18-24 |

| 35-44 | 45-54 |
|--------------------------|---|
| 55-64 | 65 or older |
| Q2. Please indicate your | gender: |
| Male | Female |
| Q3. Which best describes | s your current location? |
| Urban | |
| Suburban | |
| Rural | |
| Q4. Which social media | platform do you most frequently use for personal reasons? (Select one) |
| Facebook | |
| Instagram | |
| Twitter | |
| LinkedIn | |
| Snapchat | |
| Other (please specify) | |
| Q5. How often do you t | ypically stay in hotels for either leisure or business travel purposes in a |
| given year? Tick ($$) | |
| Never | |
| Rarely | |
| | |
| | |

| Occasionally | |
|---|--|
| Regularly | |
| Q6. Is the location of a hotel extremely important to | o you when making accommodation choices? |
| Yes | No |
| Q7. Do you consider the price of accommodation v | ery significant when choosing a hotel? |
| Yes | No |
| Q8. Does the reputation of a hotel brand strongly in | afluence your decision to stay there? |
| Yes | No |
| Q9. Are you very likely to consider online review choosing a hotel? | vs (e.g., on platforms like TripAdvisor) when |
| Yes | No |
| Q10. Do the available amenities at a hotel significa | ntly affect your decision to stay there? |
| Yes | No |
| Q11. Are you more likely to choose a hotel based of brand? | on previous positive experiences with the same |
| Yes | No |
| Q12. Are recommendations from friends or family | very influential when selecting a hotel? |
| Yes | No |
| Q13. On a scale from 'Very Low' to 'Very High,' | please rate your overall level of engagement |
| across different social media platforms. Tick ($$) | |
| Very Low | |
| | |

| Low | | | | | |
|--|-----------------|-------------|----------------|--------------|-------------------------|
| Medium | | | | | |
| High | | | | | |
| Very High | | | | | |
| | | | | | |
| | | | | | ents 'Very High,' pleas |
| ate your level of eng | agement on the | iollowing s | ociai media pi | attorms: 110 | :K (V) |
| Social Media Platforms & | 1 (Very Low) | 2 (Low) | (Medium) | 4 (High) | 5 (Very High) |
| Engagement Facebook | | | | | |
| Instagram | | | | | |
| Twitter | | | | | |
| LinkedIn | | | | | |
| Snapchat | | | | | |
| Other (please | | | | | |
| specify) | | | | | |
| 215. For each of the cale from 'Very Low | | | forms please i | ndicate you | r satisfaction level on |
| Social Media | 1 | 2 | 3 | 4 | 5 |
| Platforms & Satisfaction Level | (Very Low) | (Low) | (Medium) | (High) | (Very High) |
| Facebook | | | | | |
| Instagram | | | | | |
| Twitter | | | | | |
| LinkedIn | | | | | |

| Snapchat | | | |
|---------------|--|--|--|
| Other (please | | | |
| specify) | | | |

Q16. Provide rating to factors influencing related to Entertainment on the scale from 1 to 5, where 1 represents "Very Low" and 5 represents "Very High": Tick ($\sqrt{}$)

| Factors related to | 1 | 2 | 3 | 4 | 5 |
|--------------------|-------|-------|----------|--------|-------------|
| social media | (Very | (Low) | (Medium) | (High) | (Very High) |
| platforms and | Low) | | | | |
| entertainment | | | | | |
| Fun | | | | | |
| | | | | | |
| Social-Media | | | | | |
| Seems Interesting | | | | | |
| Social-Media | | | | | |
| Enable | | | | | |
| Information- | | | | | |
| Sharing with | | | | | |
| Others | | | | | |
| Conversation or | | | | | |
| Opinion Exchange | | | | | |
| Easy to Give | | | | | |
| Opinion Through | | | | | |
| Social-Media | | | | | |
| Social-Media | | | | | |
| Content is the | | | | | |
| Newest | | | | | |
| Information | | | | | |
| Social-Media is | | | | | |
| Very Trendy | | | | | |

| Social-Media | | | |
|-------------------|--|--|--|
| Offer | | | |
| Social-Media | | | |
| Provide | | | |
| Customized | | | |
| Service | | | |
| Pass Information | | | |
| on Brand, Product | | | |
| or Services | | | |
| Upload Content on | | | |
| Blogs | | | |

Q17. For each of the following factors related to brand awareness and Social Media Platform Efforts, please rate their influence on a scale from 1 to 5, where 1 represents 'Very Low' and 5 represents 'Very High': Tick ($\sqrt{}$)

| Aspects Related | 1 | 2 | 3 | 4 | 5 |
|------------------|-------|-------|----------|--------|-------|
| to Brand | (Very | (Low) | (Medium) | (High) | (Very |
| Awareness | Low) | | | | High) |
| Awareness of | | | | | |
| Particular Hotel | | | | | |
| brand | | | | | |
| Features of | | | | | |
| Particular Brand | | | | | |
| Come to | | | | | |
| Individuals Mind | | | | | |
| Quickly | | | | | |
| Recall the | | | | | |
| Symbol or Logo | | | | | |
| of Particular | | | | | |
| Brand | | | | | |

Q18. For each of the following factors related to brand image in context of Social Media Platform Efforts, please rate their influence on a scale from 1 to 5, where 1 represents 'Very Low' and 5 represents 'Very High': Tick ($\sqrt{}$)

| Aspects Related to | 1 | 2 | 3 | 4 | 5 |
|--------------------|-------|-------|----------|--------|-------|
| Brand Image | (Very | (Low) | (Medium) | (High) | (Very |
| | Low) | | | | High) |
| Leading Hotel | | | | | |
| Extensive | | | | | |
| Experience | | | | | |
| Representative of | | | | | |
| the Hotel Industry | | | | | |
| Customer-Oriented | | | | | |
| Hotel | | | | | |

Q19. On a scale of 1 to 5, where 1 signifies 'Very Low Influence' and 5 signifies 'Very High Influence,' please rate the impact of the following factors on shaping your brand preferences through social media platform efforts: Tick ($\sqrt{}$)

| Aspects Related to | 1 | 2 | 3 | 4 | 5 |
|--------------------|-------|-------|----------|--------|-------|
| Brand Preference | (Very | (Low) | (Medium) | (High) | (Very |
| | Low) | | | | High) |
| Prefer to Purchase | | | | | |
| Particular Brand | | | | | |
| Purchase the Brand | | | | | |
| Willingness to Pay | | | | | |
| a Premium Price | | | | | |

Q20. For each of the following factors related to brand loyalty in context of Social Media Platform Efforts, please rate their influence on a scale from 1 to 5, where 1 represents 'Very Low' and 5 represents 'Very High': Tick ($\sqrt{}$)

| Brand Loyalty | 1 | 2 | 3 | 4 | 5 |
|------------------|------------|-------|----------|--------|----------------|
| | (Very Low) | (Low) | (Medium) | (High) | (Very High) |
| Suggest | | | | | |
| Particular Brand | | | | | |
| to Other | | | | | |
| Consumers | | | | | |
| Recommend | | | | | |
| Particular Brand | | | | | |
| to Friends& | | | | | |
| Relatives | | | | | |
| Regularly Visit | | | | | |
| Particular Brand | | | | | |
| Satisfied with | | | | | |
| Particular Brand | | | | | |
| After Every | | | | | |
| Visit | | | | | |
| Particular Type | | | | | |
| of Brand be My | | | | | |
| First Choice | | | | | |

| | Particular Type | | | | | | |
|--------|---------------------|-------------------|---------------|------------------|-----------------|--------------|--------|
| | of Brand be My | | | | | | |
| | First Choice | | | | | | |
| | | | | | | | |
| Q21. 0 | On a scale from 'Lo | ow' to 'High,' pl | lease rate yo | ur perception of | of the effectiv | eness of our | social |
| media | marketing efforts: | Tick $()$ | | | | | |
| Very | Low | | | | | | |
| Low | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |

| Moderate | |
|-------------------------|--|
| High | |
| Very High | |
| marketing efforts on so | your exposure to our brand, how would you rate the effectiveness of our cial media compared to traditional channels (such as television, radio, e from 1 to 5, where 1 represents 'Very Less Effective' and 5 represents Tick ($$) |
| Neutral | |
| Highly Effective | |
| Very Highly Effective | |
| | |
